



Until hunger goes away.



The three faces of hunger:

The young - about 35%

The working poor - about 43%

The elderly - about 21%



Dear Friend of the Foodbank,

The past year has included many challenges, and at the same time, real success stories as we work **Until Hunger Goes Away**. The Foodbank of Southeastern Virginia's staff and volunteers continue to be tested by the growing number of people who are becoming food insecure; more of our neighbors - and your neighbors - continue to struggle to provide food for themselves and their families. With your support, the Foodbank has been able to respond to this increasing problem by acquiring and distributing a record amount of food. Thank you for your donations of time, food, and financial resources that provide the hope we distribute to the hungry every day.

Your Foodbank annually serves more than 200,000 individuals across 3,500 square miles of Southeastern Virginia and the Eastern Shore, representing an increased demand of 30% in just one year. We now provide food, groceries, and hope to 86,000 working poor individuals, 70,000 children, 42,000 senior citizens, and 2,000 of our area's homeless population. More than 19,000 of the recipients were served through our branch on the Eastern Shore in Tasley.

And these numbers continue to grow.

Thankfully, with community investment from individuals, corporations, small businesses, foundations, civic groups, faith-based institutions, and others, we have been able to increase the amount of food we distribute to these needy residents and families. In fiscal year 2007, which this Annual Report covers in detail, your Foodbank distributed 11,079,601 pounds of food, well over 1 million pounds of it just to Eastern Shore residents.

Overall, food donations have dropped by 43% over the past 6 years, so the Foodbank has increased our efforts to acquire additional food through new and innovative sources. In fiscal year 2007 we began relationships with over 50 new food carriers and distributors, significantly broadening our base of food sources. Presently, a growing amount of the food we distribute must be purchased. We leverage our buying power whenever possible through our affiliations with the Federation of Virginia Food Banks and America's Second Harvest — the Nation's Food Bank Network.

Even with rising transportation costs, the necessity of purchasing food, and an uncertain economy, the Foodbank can still leverage every dollar donated to distribute up to \$10 worth of food. It is also worth noting that the Foodbank values all levels of support, and therefore works diligently to be exceptional stewards of your investment in our mission; a full 97.4% of every dollar is spent on programs and services for the disadvantaged in our communities. Beyond providing food for the table, our collective work is providing hope that someday no one will be hungry in Southeastern Virginia.

Thank you for partnering with us.

Sincerely,

Handwritten signature of Sharon S. Goodwyn in black ink.

Sharon S. Goodwyn,
President, Board of Directors
Foodbank of
Southeastern Virginia

Handwritten signature of Joanne E. Batson in black ink.

Joanne E. Batson,
CEO
Foodbank of
Southeastern Virginia

Financial Report

Board of Directors

Officers:

President

Sharon Goodwyn, Hunton & Williams

Vice-President

Rev. Clifford Barnett, Brighton Rock AME Zion Church

Secretary/Treasurer

Christopher Graff, Medical Management Consulting Group

Immediate Past President

David Brown, Community at Large

Board Members:

Scott Bayne, Farm Fresh Food & Pharmacy

Julie Cunningham, Commonwealth Challenge

Diane Hill, Bank of America

Peter Huber, Willcox & Savage

Andy Kline, Payday Payroll

Ellie Lipkin, Community at Large

Tim MacCartney, Electronic Systems, Inc.

Chris Sessoms, MASA Corporation

Charles Tapp, Booz|Allen|Hamilton

Ken Thomas, Kraft Foods Global Inc.

Karen KingThompson, Bay Point Construction Corp.

Marc Weiss, Wachovia Securities

Kids Cafe Advisory Council

Diane Hotaling, Virginia Wesleyan College

Eastern Shore Advisory Council

Wendy Lilliston, Mercantile Peninsula Bank

Volunteer Advisory Council

Guy Clark, Community at Large

Agency Advisory Council

James Miller, Ocean View Presbyterian Church

Honorary Life Members

Bruce Holbrook, Goodman & Company

Carol Jarvis, Community at Large

Susan Mayo, Farm Fresh Food & Pharmacy

Dorcas Nelson, Community at Large

William Nusbaum, Williams Mullen

Ethel Old, Community at Large

Marianne Scott, Bank of America

Joanne E. Batson

Chief Executive Officer

Foodbank of Southeastern Virginia

Mission Statement

The Foodbank of Southeastern Virginia works to provide solutions to hunger and certain consequences of poverty in our community by promoting food recovery by means of acquiring and distributing food, clothing and related products to those in crisis in our community. The Foodbank also provides community leadership and education on issues of hunger.

Statement of Activities

Revenue Sources

			FY06's Numbers
Donated Food	\$ 16,452,494	83.7%	81.4%
Monetary Donations	983,324	5.0%	6.0%
Program Fees	533,323	2.7%	3.6%
Grants	600,551	3.1%	3.3%
Special Events	330,396	1.7%	1.9%
United Way	214,937	1.1%	1.3%
Thrift Store	165,284	0.8%	0.9%
Other Income	371,574	1.9%	1.6%
TOTAL	\$ 19,651,883	100%	100.0%

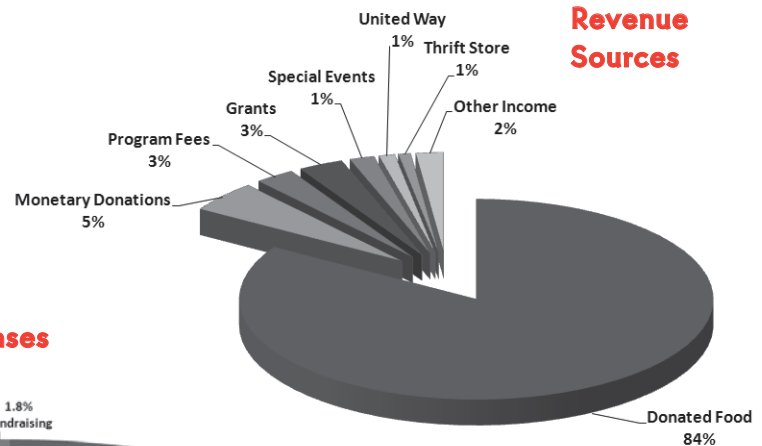
Program Expenses

Program Services	\$ 18,862,806	97.4%	97.0%
Management and General	159,075	0.8%	1.0%
Fundraising	339,812	1.8%	2.0%
TOTAL	\$ 19,361,693	100%	100.0%

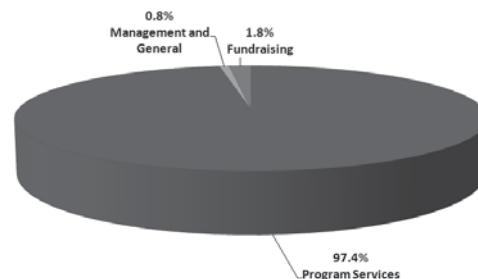
Change in Net Assets \$ 290,190

8.7 Million Meals

11.1 Million Pounds of Food



Program Expenses



The Foodbank is a warehouse or "bank" where recovered and contributed food is collected, sorted and distributed to more than 500 agencies including subsidized day care centers, church pantries, shelters, senior living centers, and area Kids Cafe's which then disburse or prepare and serve the food to those in need.



The Foodbank of Southeastern Virginia earned a 4-star rating in all categories from Charity Navigator. This distinction means the Foodbank, a 501 (c)3 charitable organization, outperformed most charities in America in all areas of efficiency, fiscal integrity, and effectiveness. A copy of our financial statements is available upon request from the Virginia Department of Agriculture and Consumer Services, Virginia State Division of Consumer Affairs, P.O. Box 1163, Richmond, Virginia 23218.

We have NAP credits available

The Neighborhood Assistance Program (NAP), a program of the Commonwealth of Virginia, encourages partnerships between the private and public sectors to assist the economically disadvantaged. State tax credits are provided as incentives for businesses and individuals. The program requires a minimum gift amount to qualify. For more information, please contact Karen Joyner, CFO (757) 314-4547.

Donor Groups

Listed are donors who have made gifts of \$1,000 or more to the Foodbank of Southeastern Virginia from July 1, 2006 through June 30, 2007. Their generosity enables us to distribute millions of pounds of nutritious food annually.

Many thanks to all those listed here and to everyone whose support helps us to provide food to people in need.

Core Society — Caring individuals who give of their time and resources to help those who are hungry in our area.

Cultivators Society — Tremendous corporations, business and organizations who invest in the future of our region by helping those less fortunate.

Orchard Society — Committed foundations, non-profits, governmental organizations and grantors who partner to seek solutions to feed hope to those in need.

Donor Levels

Golden.....	\$100,000 and above
Ruby.....	\$50,000 - \$99,999
Gala.....	\$25,000 - \$49,999
Idared.....	\$10,000 - \$24,999
Zester.....	\$1000 - \$9,999

Golden Level

~ Cultivators Society ~

Tidewater Communications, Inc.
WAVY TV 10 & FOX 43
WVEC TV 13

~ Orchard Society ~

United Way of South Hampton Roads

Ruby Level

~ Cultivators Society ~

Farm Fresh Food & Pharmacy and the Farm Fresh Charitable Foundation
Kraft Foods Global, Incorporated

~ Orchard Society ~

City of Norfolk
City of Virginia Beach
The Norfolk & Portsmouth Bar Association - Legal Food Frenzy

Gala Level

~ Cultivators Society ~

Dollar Tree Stores, Inc.
Palms Associates

~ Orchard Society ~

America's Second Harvest —
The Nation's Food Bank Network
The Dalis Foundation

Idared Level

~ Core Society ~

Mr. and Mrs. Michael Ives
Mr. and Mrs. Richard Kiley
Mr. and Mrs. Mark Manion

~ Cultivators Society ~

Harris Teeter
Morrison Healthcare Food Services
Portfolio Recovery Associates
Resource Bank
Sheraton Norfolk Waterside Hotel
Sinclair Communications
The Rainbow Cactus Company
The Virginian-Pilot
~ Orchard Society ~
Alma & Howard Laderberg Restricted Fund
of the Tidewater Jewish Foundation
Beazley Foundation
Chesapeake Master Gardener Volunteers
City of Chesapeake
City of Portsmouth

E.C. Wareheim Foundation
Portsmouth General Hospital Foundation
Rotary Club of Melfa
The Patricia and J. Douglas Perry Foundation
The Violet H. Greco Foundation
United Way of Franklin - Southampton Area
United Way of Virginia's Eastern Shore

Zester Level

~ Core Society ~

Mr. and Mrs. Joseph I. Arias
Mr. and Mrs. Charles C. Ashby, Jr.
Mr. and Mrs. Stanley Baldwin
Mrs. Richard Barton
Ms. Joanne E. Batson and Mr. Philip S. Rovner
Mr. and Mrs. Scott M. Bayne
Dr. and Mrs. J. Summer Bell, III
Ms. Nelda J. Booker
Mr. and Mrs. Matthew F. Bouchonville
Ms. Annie Wilson Brock
Ms. Carolyn A. Brown
Mr. David F. Brown
LCDR and Mrs. David R. Brown
Ms. Edith T. Brown
Ms. Marilyn K. Bunting
Mr. and Mrs. James Burton
Mr. and Mrs. William F. Bussey
Dr. and Mrs. William P. Clark
Ms. Sandra L. Clements
Mr. and Mrs. Tom E. Coghill, Sr.
Mr. and Mrs. Donald R. Cottingham, Sr.
Mr. and Mrs. Clay Culbreth
Dr. David M. and Dr. Maria R. Cundiff
Mr. O. Wescott Custis
Mr. William G. Darden
Mr. and Mrs. Sidney H. Daughtrey
Shelby Davis
Mr. Anthony J. Difilippo
Mr. and Mrs. Mark Dragas
Ms. Cheryl Dronzek
Mr. and Mrs. Sander G. Dukas
Ms. Patricia Evans
Mr. James D. Finley, II
Mr. Douglas M. Foley
Mr. and Mrs. John Stephen Fuller
Dr. Edward R. George
Mrs. Dorothy H. Gettler

Mr. and Mrs. James J. Gildea
Mr. and Mrs. Conrad E. Haas
Mr. and Mrs. Charles Hackworth
Mr. and Mrs. W. Craig Havenner
Ms. Sharon B. Henley
Ms. Leslie L. Herring
Ms. Diane Y. Hill
Dr. and Mrs. Rodney F. Hochman
Mr. Andrew Howell
Mr. and Mrs. Peter M. Huber
Mr. Charles W. Hull
Mr. Alan Jacobson
Mr. and Mrs. William M. Johnson
Mr. William Johnson and Ms. Wendi J. Whiting
Mr. Patrick Johnston
Mr. and Mrs. Brian G. Jones
Mr. and Mrs. Dean M. Jones
Mr. James D. Jones
Mr. and Mrs. Robert W. Jones, Jr.
Mr. and Mrs. Robert W. Jones, Sr.
Mr. and Mrs. Robert Joyner
Ms. Kathleen N. Keil
Mr. and Mrs. Daniel J. Kilmurray
Mr. Thomas Kochaba and Ms. Christine R. Morris
Ms. Stephanie A. Krynski
Mr. and Mrs. Harvey L. Lindsay, Jr.
Dr. David M. Levin and Dr. Beth Levin
Mr. and Mrs. Lemuel E. Lewis
Mr. Richard L. Manolio, Sr.
Mr. Chester L. Marks
Ms. Pamela A. Martin
Mr. and Mrs. Brian Matthews
Mr. and Mrs. Charles B. McCallister
Mr. James W. McCallister
Mr. and Mrs. David B. Mc Kercher
Mr. and Mrs. Steven F. McSweeney
Mr. John Mercogliano, III
Mr. and Mrs. Peter M. Meredith, Jr.
Ms. Renee D. Miles
Ms. Eugenia W. Miller
Ms. Emmaleta Mitchell
Dr. and Mrs. K. N. Moni
Mr. Gil Moskowitz and Ms. Diane Duffy
Mr. and Mrs. Robert L. Mott
Mr. and Mrs. Clarence W. Neely
Mr. and Mrs. Alan Nordlinger

Until Hunger Goes Away

Mr. and Mrs. Alan Nusbaum
Ms. Marlene A. Nusbaum
Mr. Robert C. Nusbaum and Ms. Linda Laibstain
Mr. and Mrs. V. H. Nusabum, Jr.
Mr. and Mrs. William L. Nusbaum
Mrs. Irene J. Odebralski
Mr. and Mrs. John D. Padgett
Mr. and Mrs. Vincent A. Pilato
Mr. and Mrs. Alan Rashkind
Mr. and Mrs. Frank M. Reed, Jr.
Mr. and Mrs. Charles C. Ricci, Jr.
Mr. and Mrs. Edward R. Ricker
Mr. and Mrs. Brian A. Roberts
Mr. and Mrs. Stephen J. Robinson
Ms. Susan V. Rowling
Ms. Mary Scheuerman
Mr. Donald G. Schofield
Mr. Kevin L. Seldon
Mr. and Mrs. Robert V. Shevlin
Dr. Charanjit P. Singh
Ms. Mary E. Smith
Mr. Roger A. Spero
Mr. and Mrs. James A. Squires
Mr. Gregory N. Stillman
Mr. Frederic S. Sukoff
Mr. and Mrs. Douglas W. Swanson
Mr. and Mrs. Charles S. Tapp, II
Mr. and Mrs. Demetrius Terry
Mr. Douglas M. Thompson
Mr. and Mrs. William O. Townsend
Ms. Regina A. Turner
Helene F. Uhlfelder, PhD and Asa Shield, Jr.
Mr. Guy T. Wallace
Mr. Edwin Waitzer
Dr. and Mrs. Jeffrey M. Wentworth
Mr. and Mrs. Charles L. Winstead
Mr. Ronald A. Zoby
~ Cultivators Society ~
A & E Moving/New-Bell Storage, Inc.
ABNB Federal Credit Union
Action Photo
Admobile Hampton Roads
Applied Management Engineering, Inc.
Arriba Corporation
Associated Distributors a Member of The
Charmer Sunbelt Group
Association of Legal Administrators-Hampton
Roads Chapter
Astro Disc Jockeys
Bank of America
Bank of Cheer c/o Eastern Shore News
Burgess-Snyder Industries, Incorporation
Catholic Club General Fund
Cavalier Telephone and TV
Charles Warren, Inc.
Circus Saints & Sinners Club
Coleman and Associates
Commercial Cash Flow, LLC
Creative Impressions
D. D. Jones Transfer & Warehouse Company
Delrand Corp. T/A Southern Screen & Graphics
Dominion Resources Services, Inc.

Exhibits, Inc.
Food Lion, LLC
Ford Norfolk Assembly Plant
Great Atlantic Management LLC
Harbour Law, P.L.C.
Harris Connect, Incorporated
Haysom Street Associates, LLC
HDM Associates, Inc.
Hoffman Beverage Company, Inc.
Hogshire Industries, Incorporated
Homeland Security Solutions, Inc.
Hunton & Williams
Independence Construction Company of
Virginia
Jackson Hewitt Tax Service
Japanese Auto Masters, Inc.
Jones Printing Service, Inc
JRS Worldwide, Inc.
K & D Lawn Care Service, Inc.
KIS Media Group
Kraft Foods Global, Inc.
Kroger
Kroger Mid-Atlantic
Lamy Marine, Inc.
Lighthouse Pointe
Long Jewelers
Lyll Design Architects
Mallards Restaurants
McKenry, Dancigers, Dawson & Lake, PC
MDV/Nash Finch Company
Mid-Coast, Inc.
Miles Roofing
Norfolk Truck Center
PayDay Payroll Services
Peerless Carpet Care
Pepsi Bottling Group
pH Automotive
Port Folio Weekly
Radman Radiological
Regent Products, Inc.
Ringer/rg
Samuel I. White, P.C.
Schwan Food Company
STIHL, Inc.
SYSCO Hampton Roads
Taylor & Walker, P.C.
TFC Recycling
The Capital Group Companies
The Daily Press
The Pampered Chef
Tidewater Hotels & Resorts
Tiffany, Inc.
Titan America
TowneBank
Truck Refrigeration and Repair, Inc.
Value City Furniture
Vandeventer Black LLP
Wal-Mart # 5488
Wal-Mart #1841
Wal-Mart #2529
Wal-Mart #5253
Walt Taylor Illustration

WESR - 103.3 FM
Wilbanks, Smith & Thomas Asset Management
Williams Mullen
Work Flow One
WVES - Hot-Country 99.3 FM
~ Orchard Society ~
Bank of America Foundation
Camp Foundation
ConAgra Foods Feeding Children Better
Foundation
Douglas and Marianne Dickerson Foundation
Down By Law 757 Motorcycle Club
Dr. Arthur S. and Phyllis B. Kaplan Family Fund
Eugene Walters Family Foundation
Exmore Rotary Club
Federation of Virginia Food Banks
First Church of Christ Scientists
Floyd E. Kellam High School
Franktown United Methodist Church
Geico Philanthropic Foundation
Great Bridge Middle School
Green Acres Presbyterian Church
Hampton Roads Chapter of the American
Payroll Association
Hellenic Woman's Club
Hungars Episcopal Church
Kamlesh and Luci Chainani Foundation
Katharine G. Barnhart Charitable Trust
Local 919, UAW
Naomi Makemie Presbyterian Church
NAS Oceana Consolidated Chapel Fund
Naval Station Norfolk Religious Offering Fund
New Calvary Baptist Church
Norfolk Redevelopment Housing Authority
Old Donation Center
Onley Baptist Church
Panera Bread Foundation
Presbytery of Eastern Virginia
Ronald McDonald House Charities
Sam's Club Foundation
Sodexho Foundation
St. Simon's By-The-Sea Episcopal Church
Suffolk60Care, Inc.
The Bannon Foundation
The Central National-Gottesman Foundation
The James C. and Mary A. Van Pelt Revocable
Trust
The Jennet Bernert Helping Hands Charitable
Fund
The Justine Nusbaum Foundation
The Portsmouth Community Foundation
The USAA Foundation
The Women Of Trinity Episcopal Church
Tidewater Chapter BMW Car Club of America
Tidewater Quilters Guild, Inc.
Treasure Shop
Unilever United States Foundation, Inc.
United Way of Isle of Wight
United Way of the Virginia Peninsula
Wal-Mart Foundation
Warden Family Foundation